



JIM CATHCART, CSP, CPAE

Bestselling Author and Mentor to Professional Experts

SPEAKING CATEGORIES:

Category: Entrepreneurship, Motivation, Sales, Leadership, Speaking Skills

TRAVELS FROM:

Austin, TX

SPEAKER'S FEE RANGE:

\$10,000 to \$20,000

JIM'S MOST REQUESTED PRESENTATIONS:

Reach the Top 1% of your Field (Based on the work of the Professional Experts Academy)

- Become a Professional Expert and a Leading Authority
- Develop the qualities that will attract the results you want
- Leave a legacy and truly Make a Difference in your field
- Distinguish yourself and gain respect and admiration

Presentation Mastery (Powerful and Natural Public Speaking)

- Based on the book What to do when you're the Speaker
- Become a popular and persuasive presenter
- Learn to be an effective presenter in any situation
- Overcome fear or doubt when presenting
- Get the audience to take action now

Leadership and Sales (Becoming the Go-To Decision Maker)

- Get people to do what needs to be done even when they don't yet feel like it
- Understand how to master all 8 of the stages in a sales cycle
- Become the kind of leader others want to work with
- Based on the top selling books Relationship Selling and Mentor Minutes

ABOUT JIM:

Jim Cathcart, CSP, CPAE is one of the top 5 most award-winning and accomplished professional speakers in the world. Past President of the National Speakers Association, recipient of the highest awards and hall of fame designations, Author of 27 books, veteran of 3,500 paid convention speeches, TEDx Top 1%, PBS TV show host, and founder of the Professional Experts Academy.

WHAT THEY'RE SAYING:

"Jim Cathcart is one of the finest speakers I have had the pleasure of knowing. He is the ONLY speaker I have recommended to replace me when during two family emergencies. His clients get a big bang for their buck as he can also sing and act as his own opening entertainment! Any association or corporation would not go wrong hiring Jim Cathcart for their meeting."

Patricia Fripp, President at Fripp Virtual Training

"I have worked with hundreds of sales experts, authors and speakers during the past 26 years and have never come across someone like Jim Cathcart. When he speaks, you can hear a pin drop in the room. Why? Because his message comes from a rare universe that's filled with compelling stories, powerful analogies and infinite wisdom. But that's not all. Jim truly enjoys his time on earth to the fullest, he's developed his abilities to the fullest and he's one of the special few who can claim to live a life that's meaningful and fulfilling. He's risen to the highest level of his profession and today he doesn't care what the world thinks of him. What he cares most about is what he can give back to the world. It is a rare privilege to work with Jim."

Gerhard Gschwandtner, Founder of Selling Power University

"Jim Cathcart is one of the most impressive people I've had the opportunity to work with. I assisted him at one of his superb presentations and it changed my life. Sounds like hype, but it's true. Among other things, our new friendship resulted in sharing authorship of a business book published by McGraw-Hill. Jim is able to craft a presentation so that, in addition to being entertaining and highly educational, it comes together with eloquent structure. All the elements of the talk are so well integrated that, at the end, the audience is often stunned by Jim's excellence on the platform. Most important, Jim is so generous with his talents and skills that anyone in his circle is destined to enjoy becoming more like him--expansive, transformative and fully life-loving."

David Ryback, Speaker, Trainer, Author, Consultant--Emotional Intelligence, Executive Coaching, Leadership

"Jim Cathcart is first and foremost a wonderful person. As an author, his content provides great value to his readers. His presentations are warm and sincere, information and inspiring and, best of all, enjoyable."

Tom Hopkins, Arizona-based Sales Trainer, Speaker, Expert - Offering sales training that gets results.

"Quite simply, there is no one better as a speaker, coach or consultant than Jim Cathcart. Period. His insights are so profound, they often take time for the listener to comprehend the depth of their content. His uniqueness is the result of both his personal gifts and his professional commitment. Very seldom do I recommend someone without reservation -- as Vice Chairman of a company that owns nineteen businesses, I take this very seriously. However, that is EXACTLY the endorsement I would give Jim Cathcart. Hands down...without reservation...he's someone who makes a profound and positive difference...and would do so for you and your organization."

Scott McKain, Founder and CEO at Distinction Institute